

# SHEEHAN PHINNEY

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## Real Estate & Development

The Real Estate and Development Practice Group advises business owners in all industries. Some of our clients are businesses renting new space in New England and beyond, others are commercial real estate developers developing large, mixed use projects. Many of our clients are not for profit developers of affordable housing projects.

This group can assist in a real estate project at any point during the continuum of a project: preparing the letter of intent, appearing before land use boards, negotiating construction contracts, structuring phasing by use of condominiums, representation in financing, whether that is traditional or public, leasing of space and ultimately, sale of the project.

We also represent secured creditors, debtors, and potential purchasers of distressed properties. We integrate with other members of the firm, such as tax and environmental where prudent. While we focus on projects located in New England, some of our team members have experience throughout the United States. Our team prides itself on being very experienced, creative, practical and facile.

Practice Area Chair  
**Bruce H. Bagdasarian**

### Members

- Susan A. Manchester
- Bruce H. Bagdasarian
- Janet B. Fierman
- Robert H. Miller
- John H. Perten
- Margaret E. Probish
- Kenneth A. Viscarello
- Christopher Cole
- Gregory A. Chakmakas