

SHEEHAN PHINNEY

Alexander H. Pyle

Shareholder | Boston, MA

Alex serves as Chair of the firm's Business Transactions Group. He has been representing emerging companies and entrepreneurial individuals and helping them achieve their business goals for 30 years. He works with clients in a variety of industries, including technology, media, life sciences, business services, education, real estate investment, and manufacturing.

Alex assists clients throughout the life cycle of their businesses, from initial formation and seed funding to angel and venture capital financing, and mergers and acquisitions. Along the way, he helps develop governance structures, establish equity-based compensation arrangements, and negotiate technology development, licensing and distribution arrangements. He regularly serves as outside general counsel and provides practical advice on day-to-day legal issues. Alex seeks to develop long-term working relationships with his clients, and has worked with many companies from inception through successful sale.



Contact Information

Phone: 617.897.5642

Fax: 603.641.2383

Email: apyle@sheehan.com

Key Cases

- Represented European consumer products company in connection with investments in and acquisitions of multiple US businesses.
- Advised provider of mobile communications technology in connection with \$10 million Series C financing.
- Represented Power Partners and its shareholders in acquisition by UK-based TT Electronics.
- Represented investment management firm in connection with its acquisition by national firm.
- Served as counsel to MRSI Systems in its \$40 million acquisition by Mycronic AB.
- Represented global search and talent firm in connection with investment by private equity firm.
- Served as counsel to Edison Partners in connection with Series B investment in Zagster.
- Advised Airmar Technology on acquisition of the Materials Systems division of Channel Technologies Group, LLC.
- Represented owners of pop culture convention on sale to European buyer.
- Served as counsel to Embryotech Laboratories Inc. in its \$7.25 million acquisition by Hamilton Thorne Ltd.
- Represented NetProspex in \$125 million sale to Dun & Bradstreet.
- Represented Crimson Hexagon in \$20 million Series C financing.
- Represented GxP Automation in acquisition by Albireo Energy.
- Serves as outside general counsel to numerous venture and angel backed technology companies.
- Represented RentGrow in acquisition by Yardi Systems.
- Advised developer of eBook technology for the educational market in financing transactions, equity compensation matters and sale to leading textbook distributor.
- Served as U.S. counsel to publicly traded Canadian communications equipment company in connection

SHEEHAN PHINNEY

with multiple acquisitions of U.S. companies totaling over \$35 million and private placements of securities to U.S. investors.

- Represented internet company in connection with strategic acquisition of key competitor and related debt and equity financings.
- Advised French interactive media company in connection with acquisition of business unit from major U.S. media company.
- Represented stockholders of government contracting firm in connection with an acquisition of the firm for more than \$25 million.
- Represented national franchising business in connection with Series B Financing.
- Represented educational institutions in various licensing and transactional matters.
- Represented a private investor group in numerous acquisitions and dispositions of businesses totaling over \$18 million, including a television station, photography companies and consulting firms.

Practice Areas

- Securities & Venture Capital
- Intellectual Property
- Corporate
- International Contracts
- Business Formation & Succession Planning
- Private Companies
- Franchises & Distribution
- Commercial Contracts

Admissions

- Commonwealth of Massachusetts
- State of New Hampshire

Education

- J.D., Harvard Law School, *cum laude*
- M.F.A., University of Southern California
- B.A., Wesleyan University

Civic Involvement

- Board of Directors, The ICA Group, Inc.
- Board of Directors, Local Enterprise Assistance Fund, Inc.
- Board of Directors, Equity Lab Community Learning
- Board of Directors, The Fund for Jobs Worth Owning, Inc.

SHEEHAN PHINNEY

- Regular presenter at continuing legal education programs

Publications

- CARES Act Provides Benefits to Nonprofit Organizations
- New Hampshire Orders Workplace Closures, Orders Residents to Stay Home
- The Coronavirus Aid, Relief, and Economic Security Act (The Cares Act)
- COVID-19: Key Considerations for Business Owners and Managers
- Massachusetts Orders Workplace Closures and Restricts Gatherings of More Than 10
- Recent Actions to Support Small Massachusetts Businesses Affected by COVID-19
- Raising Capital for the Emerging Business