

# SHEEHAN PHINNEY

## Susan A. Manchester

Shareholder | Manchester, NH

Sue conducts an active commercial real estate practice. She represents developers before land use bodies and analyzes complex title issues from a technical, as well as practical, viewpoint. Sue has specialized knowledge in condominium law. Sue represents landlords and tenants in commercial lease preparation and negotiation. She represents developers of workforce housing projects. She also represents local, regional and national lenders and borrowers in connection with CREM financing. Sue also has years of experience representing developers at the Pease International Tradeport and negotiating leases and financing for such projects.



### Contact Information

Phone: 603.627.8245

Fax: 603.627.8121

Email: [smanchester@sheehan.com](mailto:smanchester@sheehan.com)

## Key Matters

- Represent landlord in various build to suit facilities at Pease International Tradeport.
- Represent developer of hotel to be constructed in historic millyard district in Manchester, NH.
- Represent developer of 132 affordable housing units in Lunenburg, MA.
- Represent developer of 28 units of affordable housing in Amherst, NH.
- Represent developer of 78 units of affordable housing in Londonderry, NH.
- Represent NH lender in \$20 million mixed use construction loan in Manchester, NH.
- Represent developers of Lake Sunapee ski resort in lease negotiations with the state of NH.
- Represent developer of 33 units of affordable housing in Londonderry, NH.

## Practice Areas

- Real Estate Lending
- Zoning, Planning & Land Use
- Condominiums
- Workouts Foreclosures & Loan Purchases
- Corporate
- Development & Construction

# SHEEHAN PHINNEY

## Admissions

- State of New Hampshire Federal Bar
- New Hampshire Bar Association
- American College of Real Estate Lawyers

## Education

- J.D., Boston University School of Law
- B.A., Brown University, *magna cum laude*

## Civic Involvement

- Community Impact Committee for Manchester/Derry/Salem Granite United Way
- Board Member, New Hampshire Bar Foundation
- Former Chair of Trustees, Christian Education Clerk and Church School Superintendent for Amherst Congregational Church
- President and Board Member, Manchester Rotary Club
- Immediate Past Chair and Current Member of the Board of Directors, NH Association for the Blind
- Former Board Member, Amherst Land Trust

## Awards

- 2020 Visionary Award, 2020 VisionQuest
- 2017 Good Samaritan Award, Pastoral Counseling Services
- 2016 David P. Goodwin - Good Neighbor Award
- 2014 Hope Award, Granite Pathways
- 2011 Sheehan Phinney Kimon S. Zachos Pro Bono Achievement Award
- Chambers USA, Real Estate; Land Use
- Best Lawyers in America® 2016 and 2013 Manchester Lawyer of the Year, Real Estate
- Best Lawyers in America®, Real Estate Law
- New England Super Lawyer®, Real Estate Law
- 2008 YWCA's Susan B. Anthony Award

## Publications & Speaking

- NH Legal Perspective: Commercial leasing – A tenant's perspective
- Proposed Changes to Transfer Tax Raise Questions
- Periodic speaker at CLE's conducted by title insurance companies