

SHEEHAN PHINNEY

Joel G. Kinney

Of Counsel | Boston, MA

Joel has been representing developers, makers, hackers and entrepreneurs in Boston since 2001, providing counsel to emerging growth companies through all stages of development. He represents businesses across all industries on a wide range of matters, including formation and funding, financing, licensing, leasing, contract negotiations, and the purchase and disposition of business assets. Joel's extensive network makes him uniquely able to assist in growing his clients' enterprises.



Contact Information

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Key Cases

- Counsel to provider of specialize cloud-based service for property and casualty insurance carriers from its formation stage until its \$23,000,000.00 acquisition by a global IT professional services firm.
- Counsel to fin-tech startup creating bespoke custodial solutions for crypto-currency markets, advising on relationships with financial institutions, crypto-currency exchanges and national and international regulations for the emerging cryptocurrency and blockchain sectors.
- Counsel to regional provider of inpatient addiction treatment representing in all phases of its business including investment, fundraising and real estate access acquisition.
- Counsel to Boston based real estate holding company in acquisition and disposition of commercial, residential and mixed-use properties, including due diligence, negotiation of purchase and sale, and closing with a total annual transactional volume of more than \$100,000,000 per year.
- Counsel to local software company start up specializing in development of software for foreign exchange markets (FOREX). Advised client on corporate structure and initial equity requirements, regulatory matters, non-disclosure agreements and other employment related issues. Prepared software license and escrow agreements, sales and licensing agreements, maintenance and support agreements.
- Counsel to international bio-diesel technology firm in its sale and licensing of proprietary technology in North America to multi-national energy companies. Prepared non-disclosure agreements, memorandum of understanding and licensing agreement for joint development and marketing arrangement. Negotiated with counsel from buyer and third party suppliers.
- Counsel to local start-up brands. Work with clients to prepare a comprehensive strategy for protecting and marketing design of products, branding and packaging, and distribution of goods.

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Practice Areas

- Corporate
- Mergers & Acquisitions
- Private Companies
- Commercial Contracts
- Real Estate & Development
- Business Formation & Succession Planning

Admissions

- Massachusetts
- New York

Education

- J.D., Northeastern University
- B.A., Northern Arizona University

Civic Involvement

- Member, The Alliance for Business Leadership
- Member, Mass Challenge
- Member, WeWork
- Member, American Alpine Club
- Member, Appalachian Mountain Club