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## International Law

Sheehan Phinney's International Group offers a full range of legal services to clients engaged in international commerce. The group focuses on helping clients maximize the benefits of participating in the global marketplace, while avoiding the pitfalls of international trade. As an added benefit to clients, Sheehan Phinney is the exclusive member firm for New Hampshire of *Lex Mundi*, the world's leading association of independent law firms. *Lex Mundi* members are present in more than 160 countries, states and provinces, covering virtually every business market worldwide. *Lex Mundi* membership provides us with the global reach and access to legal resources that enhance our ability to serve our clients' worldwide needs.

### Specific areas of experience include:

- Foreign sales and distribution
- Foreign sales offices
- International joint ventures
- Foreign manufacturing and sourcing
- Intellectual property protection, including trade secrets, trademarks, and copyrights
- US international tax planning, including taxable and tax-free cross-border transactions and business combinations, transfer pricing, and foreign tax credits
- United Nations Convention on the International Sale of Goods
- Foreign Corrupt Practices Act compliance
- Anti-boycott regulations compliance
- Visa and tax issues related to foreign investors
- NAFTA trade, travel and visa issues
- International disputes resolution, including mediation, arbitration and litigation
- Foreign product certification and registration requirements
- Via our Export Controls Group, United States export control laws and regulations, including the Export Administration Regulations and the International Traffic in Arms Regulations

### Members of our International Group have provided a broad range of assistance to clients, such as:

- Assisting foreign companies in setting up branch offices within the U.S.
- Providing tax planning for U.S. partners in joint ventures between U.S.



aircraft manufacturer and Japanese heavy equipment manufacturer and between U.S. commodities trading company and Japanese investment bank.

- Assisting a German manufacturer in establishing a facility in the U.S. and bringing in trainers and managers on temporary visas.
- Representing domestic and international businesses and individuals in a variety of business acquisitions and sales in the technology development, manufacturing and service industries.
- Representing U.S. subsidiaries of multinational foreign companies with respect to transfer pricing issues before the IRS Appeals Office.
- Developing foreign sales and distribution strategies for businesses throughout the world, with a particular emphasis on the European Union and Asia.
- Assisting businesses in establishing foreign manufacturing and sourcing arrangements, with a particular focus on China and India; and Assisting companies and individuals in connection with U.S. export control laws.