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Communications and Broadcasting

Communications and broadcasting is an amalgamation of old and new technologies. While broadcast radio has been around for nearly a century and television for more than 60 years, the face of communications and broadcasting is a constantly changing one. The market has seen many changes and technology continues to develop and redefine the field. For those looking for their best shot at being successful, it is important to work with a firm with an intricate understanding and up-to-date knowledge of regulations.

From the representation of large, publicly traded broadcasting companies, to serving as general counsel to one of the largest privately owned radio station groups, to assisting small market operators in the sale of their stations, the lawyers in Sheehan Phinney's Communications and Broadcasting practice area have engaged in all areas of communications and broadcasting representation.

We have negotiated sales and acquisitions of radio and television stations, advised clients involved in the raising of capital from private investors, venture capital companies and institutional lenders, negotiated and prepared tower leases, and advised operators in connection with issues arising in the day-to-day operation of stations. Through our close relationship with counsel in Washington, DC, we are able to provide clients with the skills and expertise needed to navigate through the regulatory maze of the Federal Communications Commission and coordinate the filings required by the FCC. The result is the efficient serving of clients' needs through experienced and knowledgeable counsel.

Some of the matters our attorneys have handled include:

- Counsel to Vox Radio Group, LP: formation and negotiation of venture capital and senior debt financing; subsequent acquisition/sale of over 40 radio stations throughout the Eastern United States.
- Local counsel to various regional and national radio and television broadcast companies in acquisitions and sales of radio and television stations.
- Counsel to broadcast companies involved in development of broadcast towers.
- Counsel to POP Radio, LP investor syndicate in purchase of division of NewsCorp.